



**“Procurement in the 21st Century...
you need more than a Shamrock”**
(What’s in Your Procurement Toolbox?)

VAGP Spring 2010 Conference/Speaker Schedule

Wednesday, March 17, 2010

Show times charity room open.

Session	Title	Speaker	Time	Proctor	Contact Hours
	Board	Board of Directors Meeting <i>Bon Air Room</i>	8:00 – 10:00	N/A	
	Charity Auction setup	Items for auction received <i>Location: Salisbury</i>	8:00 – 10:00	Nancy Davis	
W1	President's Welcome Conf Sponsor Welcome	Jennifer Luchard VITA - host welcome, pledge of allegiance Chesterfield-Peter Stith-welcome <i>Chesapeake Room</i>	10:00 – 10:10 10:10 – 10:20	VITA CIO George Coulter & Chest. Admin for Community Development	
	Charity	P.A.L. Speaker <i>Chesapeake Room</i>	10:20 – 10:30	Sharita Bryant	
	General Session	Keynote speaker: <i>Chesapeake Room</i>	10:30-12:00	Ann	1.25
	Lunch	Lunch bar (boxed for suppliers) <i>Café Palm</i>	12:00 – 1:00	Ann	
W2	Vendor Expo	<i>Ball Room</i>	Noon – 3:00	Greg Scearce, Jimmy, Amy, Linda	2
W3	General Session	War Stories <i>Chesapeake Room</i>	3:00 – 4:30	Matt arranging panel	1.5
	Silent auction open	<i>Eppington</i>	4:30-5:00		
W4	First-Timer's Reception	<i>Chesapeake</i>	5:00 – 5:30	Jessaka /Amy	
W5	Reception	Open (cash?) bar / Clowns <i>Chesapeake Room</i>	5:30 – 7:30	Nancy Davis	
	Evening	Free Time			
		Hospitality		Jess. Amy	
	Possible contact hours				4.75

Thursday, March 18, 2010

Session	Title	Speaker	Time	Proctor	Contact hours
	Breakfast	Continental Breakfast <i>James River Foyer</i>	7:30 – 8:15	Ann/Wiley	
	Silent auction	<i>Eppington</i>	7:30-8:30		
Th1A	Breakout Session	VPPA Update Eugene Anderson/ <i>Eppington</i>	8:30 – 9:45	Joe P.	1.25
Th1B	Breakout Session	RFP Planning and Evaluation <i>Phil and Mike/Alandale</i>	8:30 – 9:45	Jackie	1.25
Th1C	Breakout Session	Performance-Based Contracting <i>Kelley/Amphill</i>	8:30 - 9:45	Terri H.	1.25
Th2A	Breakout Session	Real-World Contractual Issues (interactive) <i>John Westrick/Eppington</i>	10:00– 11:15	Linda	1.25
Th2B	Breakout Session	Demonstrating Value Tina Borger <i>Castlewood & Alandale</i>	10:00 – 11:15	Greg	1.25
Th2C	Breakout Session	Negotiating Contracts <i>Sonja & Quan/Amphill</i>	10:00 – 11:15	Jimmy	1.25
Th3	Lunch & Business Meeting	Sit-down lunch and Business Meeting <i>Chesapeake Room</i>	12:00 – 2:00	Jennifer/Ann/Wiley	
Th4A	Breakout Session	Myers-Briggs part I Carol Miller Watkins <i>Eppington</i>	2:30 – 3:45	Amy	1.25
Th4B	Breakout Session	SWAM Development <i>Amphill</i>	2:30 – 3:45	Greg	1.25
Th4C	Breakout Session	Dealing with Difficult People <i>Alan Culpeper/Eppington</i>	2:30 – 3:45	Sharita	1.25
	Silent auction	<i>Eppington</i>	3:45-4:30		
Th5	Reception	President's Reception <i>James River Foyer (200)</i>	6:00 – 7:00	Jennifer/Jessaka/Amy	
Th6	Dinner-Speaker	President's Banquet <i>Speaker (Ken Hayslette)</i> <i>Ball Room</i>	7:00 – 9:00	Jennifer	1
	Hospitality	Hospitality Suite (50) <i>Bon Air Room</i>	9:00 – 11:45	Jessaka/Amy	
	Possible contact hours:				4.75

Friday, March 19, 2010

Session	Title	Speaker	Time	Proctor	Contact Hours
F1	Breakfast	Breakfast bar <i>Café Palm</i>	7:30 – 8:15	Ann/Wiley	
	Silent auction	<i>Eppington</i>	7:30 – 8:30	Nancy	
F2A	Breakout/Class	IT Contracting John Westrick / <i>Alandale&Castlewood</i>	8:30-9:45	Bob G.	1.25
F2B	Breakout/Class	Determining Responsibility/Responsiveness <i>Pete Stamps/Ampthill</i>	8:30-9:45	Matt	1.25
F2C	Breakout/Class	Records rétention-LVa <i>Corey Smith/Alandale</i>	8:30-9:45	Jimmy	1.25
F3A	Breakout/Class	Myers-Briggs part II Carol Miller Watkins <i>Eppington</i>	10:00-11:15	Amy	1.25
F3B	Breakout/Class	Statewide Contracts <i>Fran Finch & Vita/Ampthill</i>	10:00 – 11:15	Jimmy	1.25
F3C	Breakout/Class	Copy Rights and Copy Wrongs <i>Alandale & Castlewood (if necessary)</i> (tentative) Ken Hayslette	10:00-11:15	Jackie	1.25
	Silent auction	<i>Eppington</i>	11:15-11:45		
F4	Closing remarks	<i>Ball Room/ Eppington</i>	11:45	Jennifer	
	Charity announcement	<i>Ball Room</i>	noon	Jennifer or Nancy	
	Possible contact hours:				2.5
Total	Possible hours				12

DGS = 1 point for 6 contact hours, (2 hours for Expo), max 2 points

UPPCC = 1 point for 8 contact hours (2 for Expo), max 2 points

Credit hours: Total = 12